



**Changing perspectives by discovering innovations.**  
Welcome to Lindner!



**Lindner**

Building New Solutions



Dear friends of our company,

When building owners and architects plan a new project, they need a strong partner for its implementation. Lindner is this partner – in all areas of interior construction, insulating technology and for industrial service as well as the facade construction. Our particular strength is “Building new solutions”, because we can find the perfect possibilities even for the most unusual and unique building plans.

Today I would like to invite you to find out more about the Lindner Group. In the following chapters you can discover what characterises Lindner, how versatile our projects are and how we can make even the impossible come true for our customers.

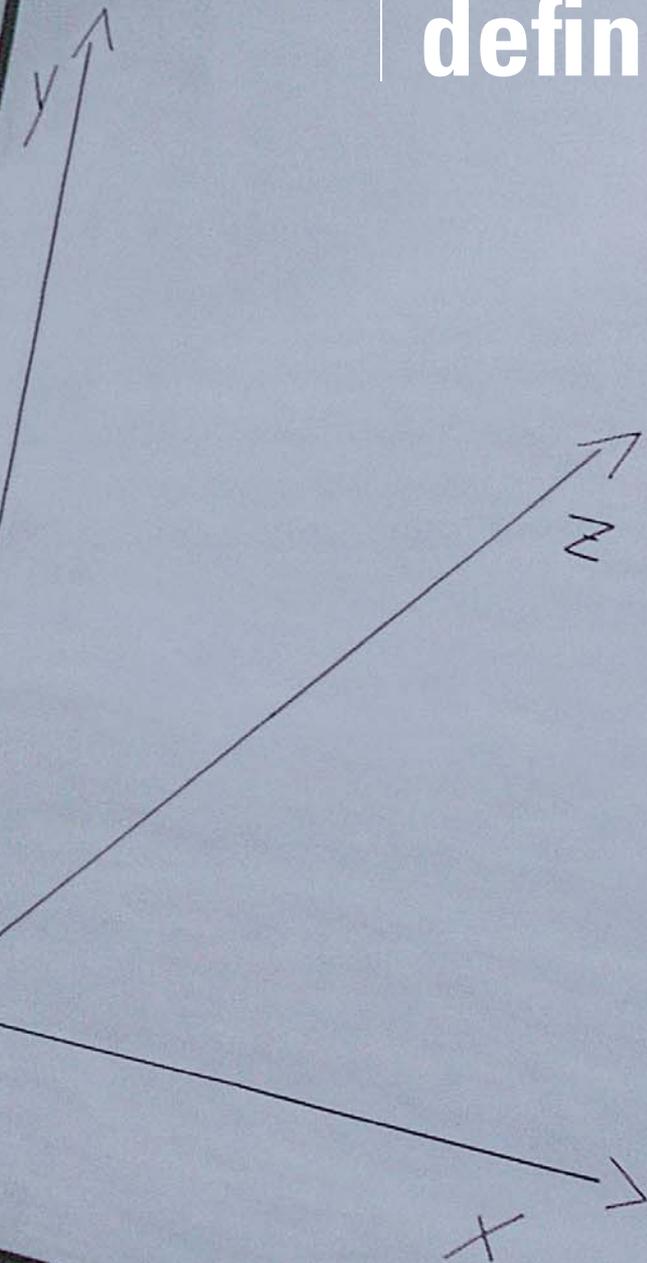
We hope you enjoy the brochure!

*yours sincerely*  
*Stav Lindner*

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**Which three  
dimensions  
define space?**

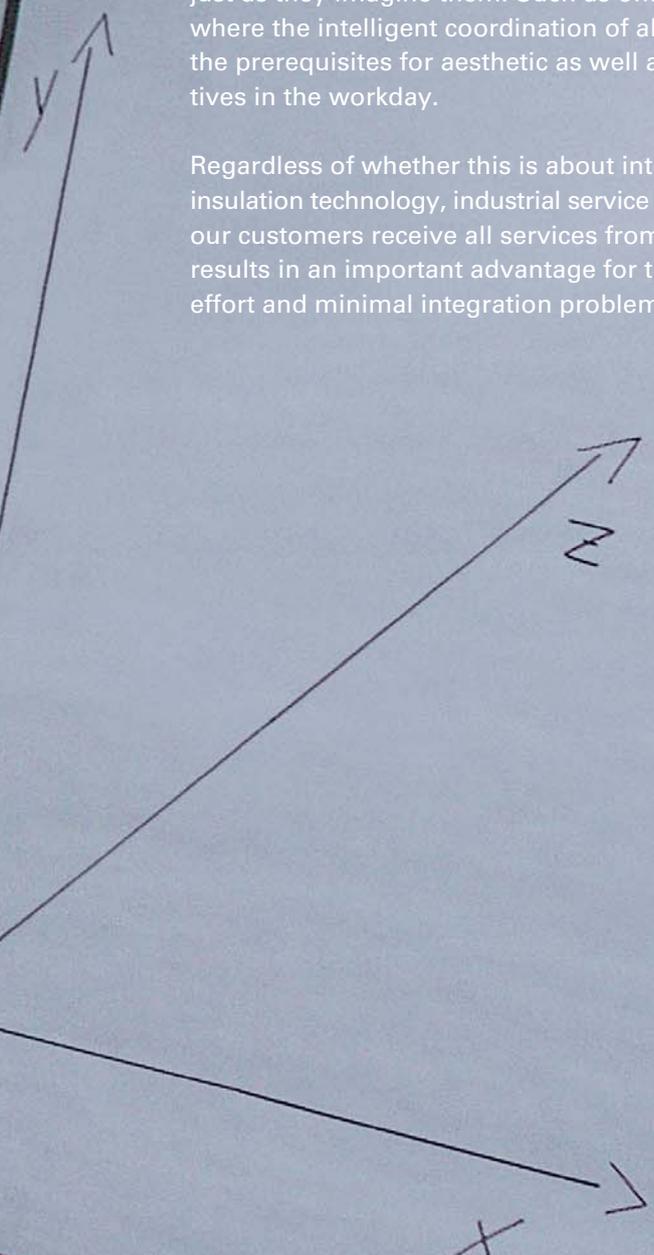




# Concepts, products and service.

Our three business areas of concepts, products and service are the dimensions in which our customers can create rooms just as they imagine them. Such as office space, for example, where the intelligent coordination of all three areas creates the prerequisites for aesthetic as well as functional perspectives in the workday.

Regardless of whether this is about interior construction, insulation technology, industrial service or facade construction – our customers receive all services from one source. This results in an important advantage for them: less coordination effort and minimal integration problems.



# We turn visions into reality.

Our concept of “Building new solutions” represents the implementation of architectural ideas for interiors and facades.

In order for this to be possible, we precisely tailor the services that our customers require – individually or as a customised all-round support cycle. This makes it particularly easy for building owners to achieve even the most demanding projects.

We make use of our latest experience in the employment of synergies and in the constant development of new innovations. Because new ideas by architects require new solutions in their execution.

# Lindner Concepts: Ready even for the extraordinary.

A room isn't the same as any other room – and a facade is not the same as any other facade. For that reason we are developing integrated complete solutions together with our customers, so that we can guarantee a perfect result even for special projects. With our extensive know-how and with the employment of the latest technology in equipment, we ensure precise planning and implementation.

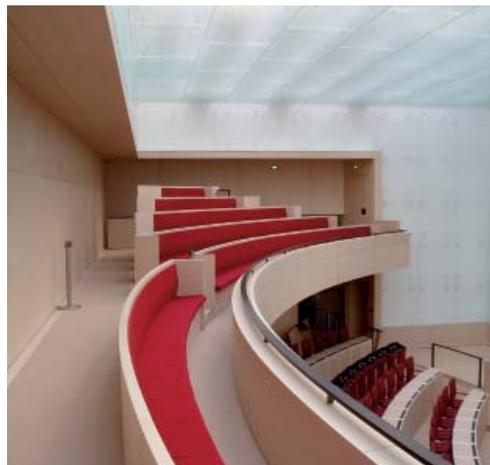
## When rooms fulfil special functions.

Special rooms such as industrial facilities, airport terminals, theatre halls or hotel suites have to fulfil specific requirements. That is why it's important to develop sophisticated concepts for their execution: a task we are only too glad to take over from our customers. So we make sure, for example, that train stations are informative and comfortable, clean rooms free of particles, and that concert halls are acoustically designed for a perfect performance.

**First-class integration of functionality and design.**  
Lindner guarantees the perfect fusion of aesthetic demands with the respective functional requirements – even with unusual projects.



We give modern architecture a green light. A spectacular example is the Dubai Metro Station.



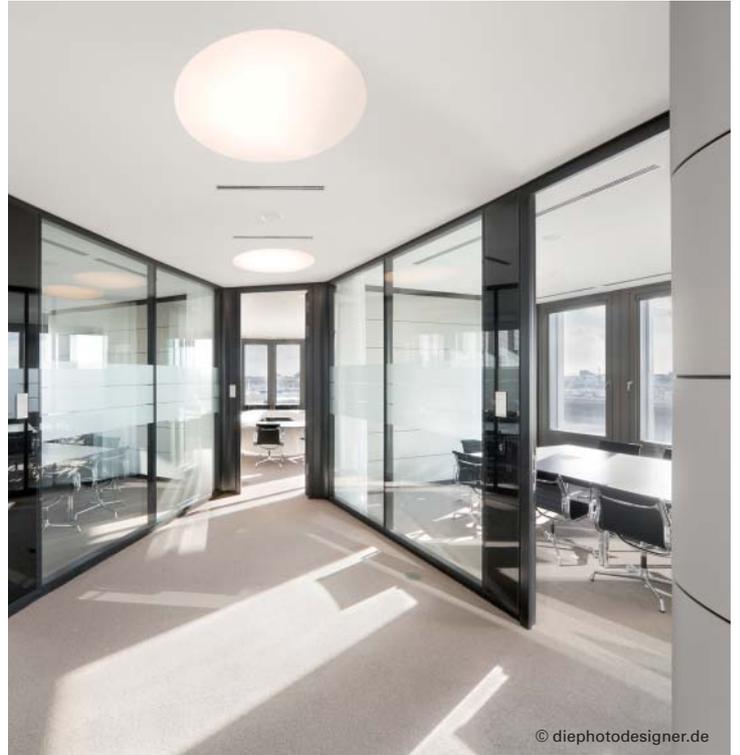
Lindner Interior Fit-out and Furnishings implements representative interior architecture in an excellent fashion: for example in hotels, banks, lounges, or in government buildings, such as the Bavarian Landtag in Munich.



When we furnish studios, we are always on the same wavelength as our customers, because we make outstanding acoustics possible – for instance at the ZDF studio in Mainz.

# Lindner Products: Quality from our own production.

We design and manufacture coordinating products such as ceilings, walls, floors, facades and much more so that every concept can be implemented harmoniously. In that way our customers always receive custom-made solutions – no matter how small, large, ordinary or unusual the project might be. Numerous production sites worldwide ensure that the products are available in the shortest amount of time.



We turn shell constructions into key-ready buildings – from the outside and the inside.

(Photo left: Peninsula Place, Greenwich, London; right: Spreedreieck, Berlin)

## Special wishes are welcomed.

We are always open to special requests. In fact – we really look forward to them, because our strength is “building new solutions”. With our product developments, for example, we make sure that wood doesn’t burn or that floors are ready to walk on after one day. What else can we do for our customers? Just ask us! We offer development and design in connection with specific project as a service too.

# Lindner Service: We'll take care of it.

Our customers can have all associated services carried out by us – from the general planning and development, delivery and assembly all the way to facility management. Building owners and architects profit from the fact that we know our concepts and products better than anyone else – to ensure optimally coordinated processes.

## **Good planning is half the battle.**

We like to take over the general planning for our customers. This guarantees a significantly smaller amount of coordination during the project.

## **That is how our products are rounded off. Or made square. Or oval. Just as you prefer.**

Modern architecture combines functionality, reliability and aesthetics. Our designers, technicians and engineers ensure that the concepts of our clients are being implemented perfectly. That way everyone will receive a product that is custom-made for their project.

## **Lindner Service offers many advantages:**

- Excellent planning know-how
- Special solutions for special requirements
- Custom-made designs
- Extensive manufacturing capacity
- Large capacities of qualified specialised workers
- Quick and professional delivery and assembly
- An exclusive network of partners
- Comprehensive support and special services



Federal Chancellery, Berlin

# Here everything is interconnected.

We offer all services individually or as a customised chain of processes. Intelligently coordinated procedures guarantee precisely matching solutions and an efficient construction with a significantly smaller number of interfaces.

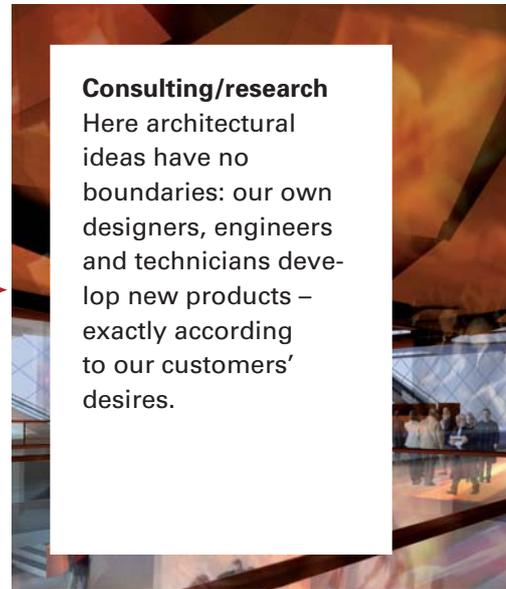
## Concept

Our customers have a very clear idea about what their project should look like. We offer competent support from the very beginning – even for special projects.



## Consulting/research

Here architectural ideas have no boundaries: our own designers, engineers and technicians develop new products – exactly according to our customers' desires.



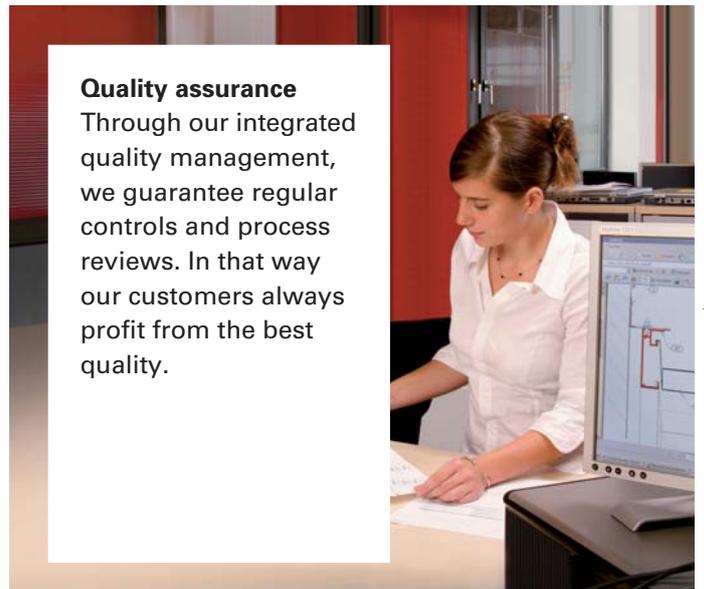
## Facility management

Lindner offers you service even after the keys have been handed over: from maintenance and inspections up to traditional caretaker activities.



## Quality assurance

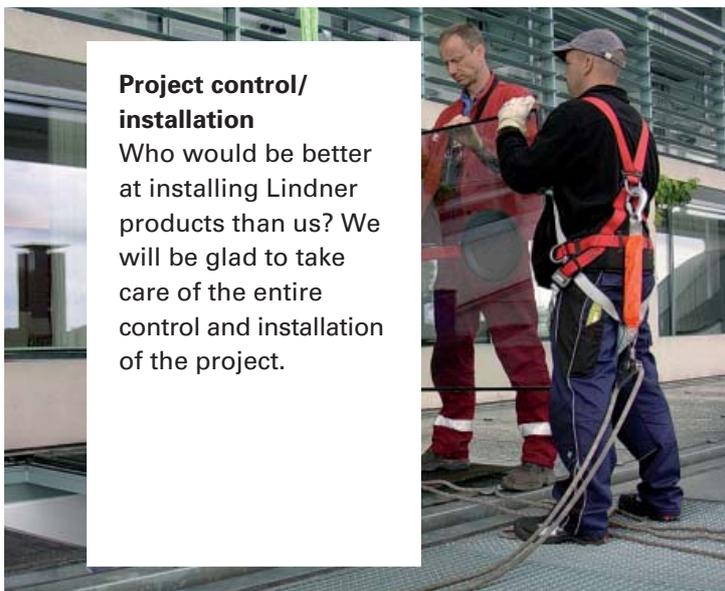
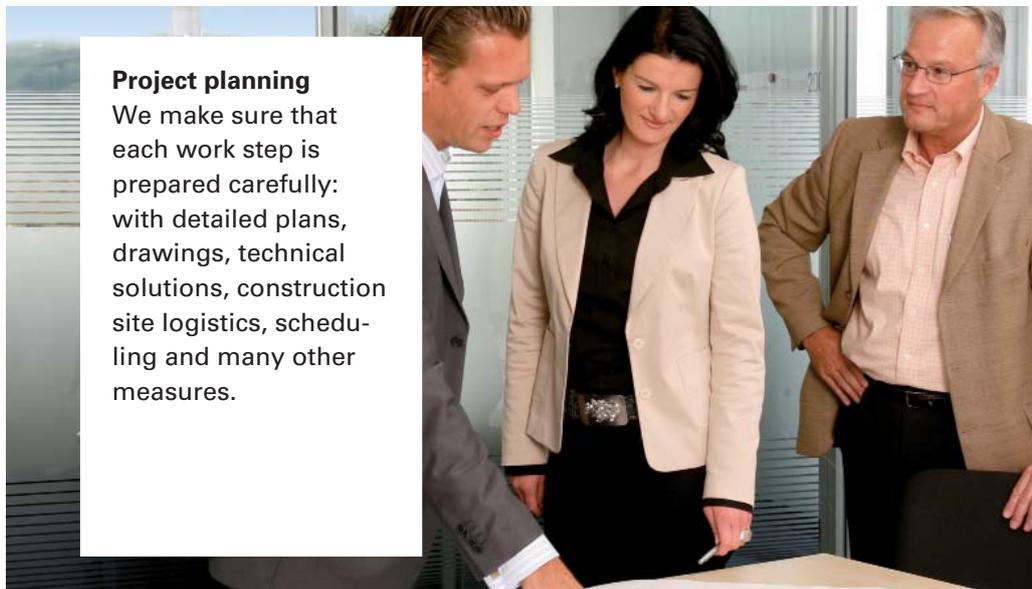
Through our integrated quality management, we guarantee regular controls and process reviews. In that way our customers always profit from the best quality.





### **Project planning**

We make sure that each work step is prepared carefully: with detailed plans, drawings, technical solutions, construction site logistics, scheduling and many other measures.



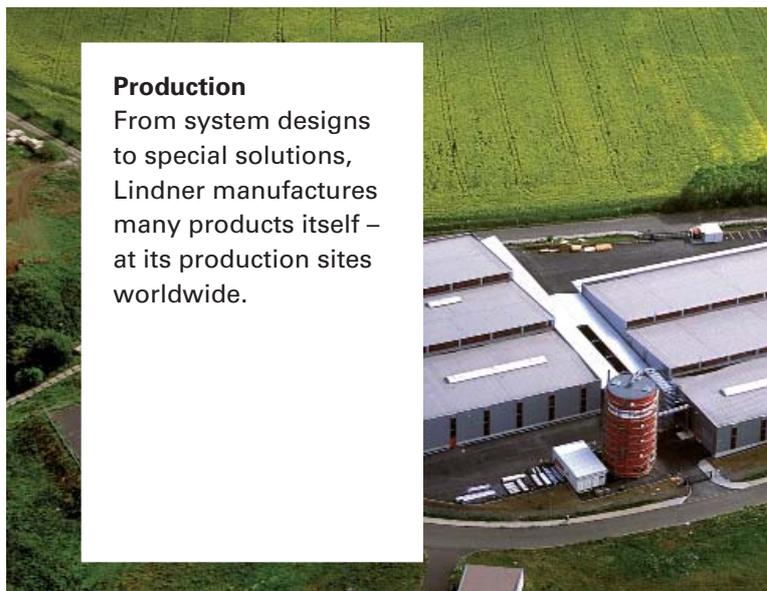
### **Project control/ installation**

Who would be better at installing Lindner products than us? We will be glad to take care of the entire control and installation of the project.



### **Production**

From system designs to special solutions, Lindner manufactures many products itself – at its production sites worldwide.



# Building new solutions.

## **We can do it all for you:**

### **Concepts**

- Insulation Engineering
- Clean Rooms and Laboratories
- Airports and Airlines
- Railways and Tunnels
- Studios and Concert Halls
- Interior Fit-out and Furnishings
- Cruise Liner and Ship Fit-out
- Hotels and Resorts
- General Contracting

### **Products**

- Facades
- Steel & Glass
- Roofing Systems
- Ceiling Systems
- Lights and Lighting Systems
- Partition Systems
- Doors
- Floor Systems
- Heating and Cooling Technologies
- Dry Lining Systems

### **Service**

- Green Building
- Deconstruction and Gutting
- Clearance of Harmful Substances
- Industrial Scaffolding
- Research and Development
- Delivery
- General Planning
- Installation
- Maintenance and Industrial Service
- Public-Private Partnership (PPP)

A person wearing a grey suit jacket and a light blue shirt is pointing their right index finger towards a whiteboard. The whiteboard is dark and has some faint markings. The background is slightly blurred, showing what appears to be a meeting room with a white door and a blue object. The text is overlaid on the left side of the image.

**Who is responsible for  
quality management in  
our company?**



# Every single employee.

In our company it is the employees themselves, in all departments, who ensure the consistently high quality – as developers and promoters of the product and the corresponding processes. Through our integrated management system, we also provide excellent work safety and extensive environmental protection. Because you can trust our products to have efficiency and quality just as much as you can trust us to deal with people and nature responsibly.

# Responsibility with a system: for the products, environment and our staff.

Our integrated management system automatically includes quality, environmental and safety management in all processes. Our adaptable and proven solutions with state-of-the-art technology ensure that we can meet the versatile demands of our clients.

They profit from the fact that all areas are perfectly coordinated with each other and we can therefore offer especially effective processes. Our system includes certifications according to EN ISO 9001, EN ISO 14001 and SCC. In addition, we are continuously improving it – according to the special requirements of our company and our customers.

## **We avoid friction losses. Both in the construction and the organisation.**

In order to work in a user-friendly, non-bureaucratic and highly efficient manner at all times, all system areas are centrally controlled – on an international level. That way our customers can always be certain that we automatically take care of quality, environmental protection and safety at work: for more successful, faster and reliable processes.

## **With us, quality is a sure thing.**

The quality assurance of our products is a significant aspect of our work. All the necessary controls in the individual operations and at the construction sites are carried out by our staff on site. The results are evaluated by the respective responsible parties in regular quality checks. If needed, we will then initiate any appropriate corrective and preventative measures. It is a reasonable and cost-saving work division – because this way everyone promotes the product that they know the best.

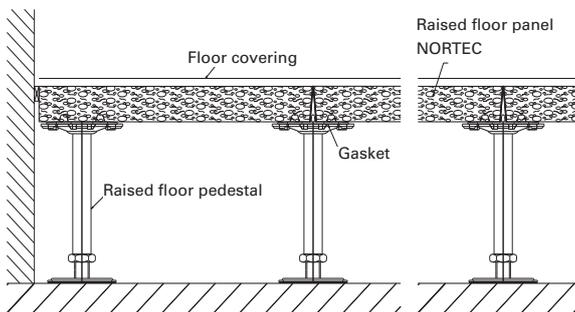


# Environmental management: ecologically valuable, economically sensible.

Every large company has to consider a healthy environment to be one of its top goals. That is why we only use ecologically tested and permitted substances. Furthermore, we are consistently reducing emissions and energy consumption. To uncover potential savings, we carefully consider each construction site – targeted environmental management that pays off economically for our customers!



We are a founding member of the German Society for Sustainable Construction (DGNB).



Our gypsum fibre panels are ideally suited for raised floors.

## A high-quality product made of recycled materials.

Sustainability is an important topic for us. Because we treat resources carefully, they can easily regenerate. To make this possible we deliberately use recycled materials.

Even during the development of our products, we're already considering the environment: a representative example are our gypsum fibre panels for raised floors. They consist almost exclusively of recycled materials and count as one of our most high-grade products – with excellent acoustic and physical characteristics.

recovered paper



recycled gypsum



reprocessed water



gypsum fibre panel



Through targeted use of recycled materials, we make a valuable contribution to environmental protection.

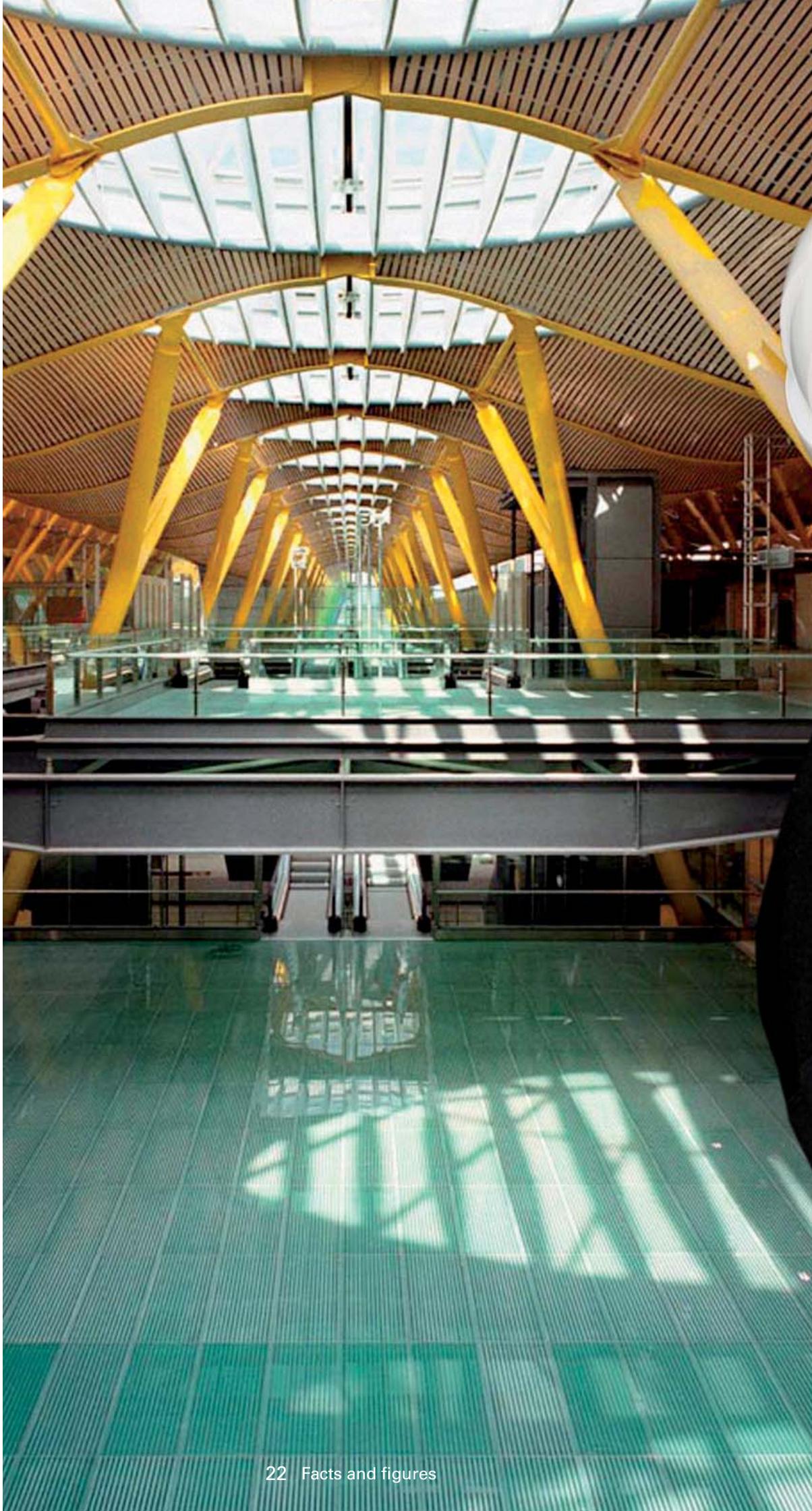
# We're building on safety.

You can tell professional work from its results – and from the fact that it includes the health protection of everyone concerned. With our integrated safety system, we protect our workers from accidents and strains on their health – so that they can always move on safe ground in our work places and on our construction sites.





# Can competence be measured?





# Yes – in square metres, for example.

Our competence can be stated in many different dimensions: not just in square metres but also kilograms, percent, litres and much more. Discover our world of quantities and data – and just let the impressive figures speak for themselves.

# What counts for us.

It is important to us to satisfy our customers in every respect. For example, by offering the best quality at competitive prices – backed with the security of a financially strong company. How we achieve this can be seen from our company figures.

Our customers can always count on us, because every day we work on **1,500 construction sites** for them – together with **1,000 partner companies** who might take care of such things as the perfect installation. To get to our customers and their projects around the globe, we have over **5,500 employees** with more than **1,800 company vehicles**. For all those who take a plane instead or stay at a site overnight, we have our **own public travel agency**. Here **15 employees** take care of the problem-free organisation of all of our business travel worldwide. While we are still working on the implementation of facades and rooms at the construction sites, our **400 designers and developers** are already busy jotting down new ideas. At the same time we are already manufacturing the products for the next project. For that, we receive the necessary raw materials from approximately **4,500 suppliers**, with whom we have a turnover of **160 million euros** per year. When we start our production on our **115,000 m<sup>2</sup>** production facilities the results are impressive. For the manufacture of raised floors, we process more than **120,000 tn of gypsum** and **1.2 million m<sup>2</sup> particle boards** per year. In addition, **15,000 tn metal coils** are processed every year by us – those are **2 truck loads** per day.

## Customers can rely on our figures.

As financially strong partners, we not only guarantee excellent quality and innovative ideas but also reliable project completion. This is demonstrated by our very high equity ratio: at approx. 60 % it clearly lies above the average of most construction companies.



## Decide with Confidence

Our company is recommended by reputable international credit agencies. For example by Dun & Bradstreet, which confirms that we have an excellent credit rating far above the industry average.

# | Here is our home.

Our original head office can be found in Arnstorf in Lower Bavaria. This is where we coordinate our international locations. In addition, we also produce our core products for ceilings, walls and floors here, along with our high-quality facade construction elements.



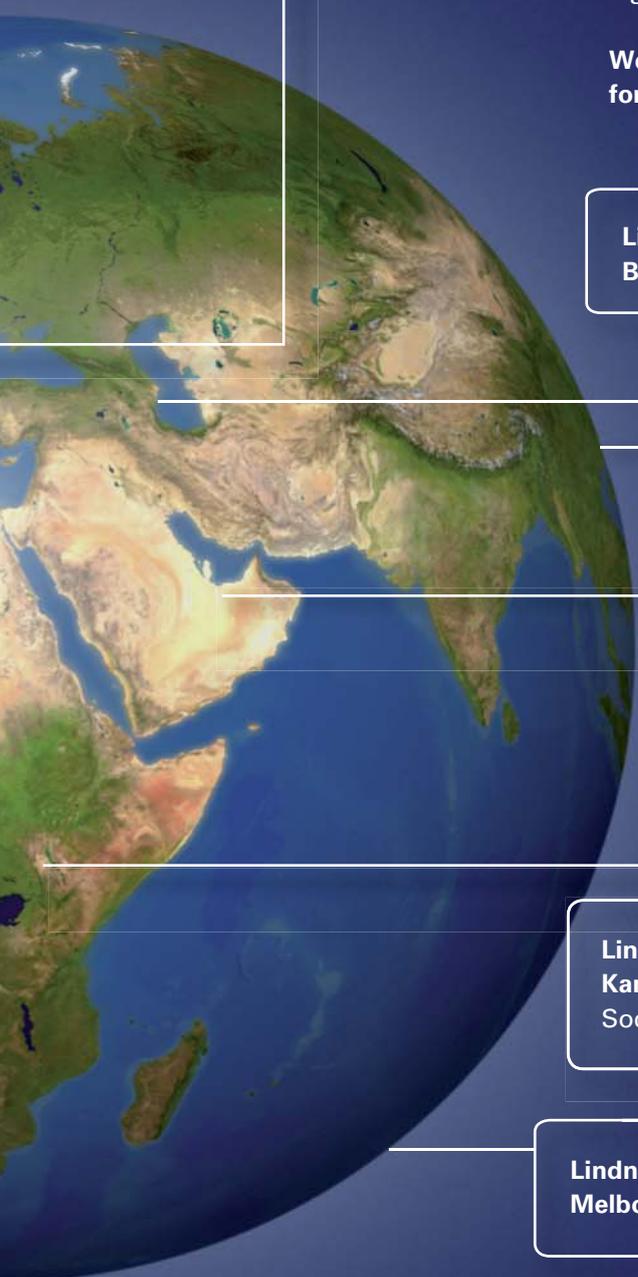


# Here too.

Right in line with the motto “Think globally – act locally”, we carry out projects throughout the entire world. That is why we are also represented internationally with countless branches, subsidiaries and partners. Each year an average of two company sites are added. So, where can you find our subsidiaries? All around the world: such as in England, Russia, China and the US, for example. Our supply business is also represented on a widespread scale – from Europe and the Middle East to Asia and from Africa to South America.

We place great value on being available to our customers everywhere. At the same time we support people in distress with our own foundations in different countries: for example in Romania and Uganda, where we help people help themselves.

**We have compiled a selection of our most important company sites for you here.**



**Fundatia Hans Lindner  
Satu Mare (Romania)**  
Social foundation

**Lindner Aserbaidshon  
Baku**

**Lindner China  
Taicang (China)**  
Production of metal ceilings  
and wall elements

**Lindner Middle East  
Dubai (VAE)**

**Lindner Foundation  
Kampala (Uganda)**  
Social foundation

**Lindner Australia  
Melbourne**

# Where our products spend their testing time.

In our department for research and development, we individually adapt our products to suit every project and test them for their properties with respect to building physics. In this way we guarantee that even unusual design meets the highest requirements regarding construction, structural stability, acoustics and fire protection. We have our own TÜV-certified laboratories to test noise protection as well as heating and cooling functions. That way we can respond to special requests quickly and professionally. It means that our customers always remain flexible – and profit from the best Lindner quality at the same time.



We test our products for the length of fire resistance with fire tests, e.g. according to DIN EN 1634-1.

A middle-aged man with short, light brown hair is smiling warmly at the camera. He is wearing a light blue, vertically striped dress shirt and a matching light blue and grey striped necktie. He is also wearing a black belt and a gold watch on his left wrist. The background is a blurred office setting with white panels.

**Which company  
did 75% of  
our employees  
train at?**



**Lindner**

A middle-aged man with short, light brown hair is smiling warmly at the camera. He is wearing a light blue, vertically striped dress shirt and a matching light blue and grey striped tie. He is standing in front of a large window with a grid pattern. The lighting is bright and even. The text 'At ours.' is overlaid on the left side of the image.

## | At ours.

Training is an important subject for Lindner – because no one can communicate the necessary skills for “building new solutions” as well as we can. Most of our former trainees and young professionals still work with us today – and three of the four chairmen are also from our own staff. They appreciate the mutual trust that has developed over the years, just as we do.

# Coming to stay.

Someone who starts with us usually stays with us for many years – because our employees just feel comfortable here. And so they make sure that our customers are completely satisfied too.

## **A career start at Lindner: the beginning of a lasting relationship.**

Lindner is a company that offers excellent professional opportunities. So it's no wonder that most of our employees prefer to stay with us longer. Many positions of responsibility are now occupied by former students and trainees. Therefore customers can presume that our staff has long-term experience as part of the Lindner team. In addition, they benefit from continuous contacts with long-standing customer representatives – even for periods of years.

## **Why do our products keep improving? Because we do too.**

Our employees always operate at state-of-the-art level. This is ensured by an extensive training and advanced education offer from product specialty training and personnel seminars to health classes. As a company with an international presence, we also offer numerous language courses – that way our employees are never at a loss for words when speaking to colleagues and customers.





At our company there are constantly more than 200 young people training for more than 20 professions – because we build on advancement from within our own ranks.

## Staying if it's nicest here.

That is what many of our 5,500 employees think.

Company affiliation 5–10 years

more than **1,200** employees

Company affiliation 10–20 years

more than **1,100** employees

Company affiliation 20–30 years

more than **400** employees

Company affiliation 30–40 years

more than **130** employees

## We stand behind each individual.

Anyone can get into a difficult situation. At Lindner, no one is left alone with their worries – employees who are in a crisis situation immediately receive discreet help from the Hans Lindner Foundation. With targeted consultations, clear discussions and a loan, the foundation leads affected employees out of the red – for a successful new beginning.

# Spaces are important to us. Including free spaces.

A modern company can only be successful if everyone is involved in an enthusiastic manner. Therefore sports, leisure activities and celebrations are naturally a part of what we do.

## **Very inviting: Celebrating at Lindner.**

There is no shortage of fun at our company – for example, at our different festivities. One of the highlights is our company party. Each year all employees of the Lindner Group come together with their families from the various branches and subsidiaries, meeting at our company headquarters in Arnstorf to celebrate together. That way the employees at Arnstorf can welcome guests from around the world: including England, the US, China, Poland, the Czech Republic, France and Hungary.

## **“Raised floors” vs “Sales” – our sports tournaments.**

Our departments are always working hand in hand. The only exception: our soccer tournament, where for example “Raised floors” and “Sales” are matched against each other in a sports game. But our employees are also excited to attend other sports events, such as our ski championships – where a subsequent snowball fight may be a matter of course!



The employees of the “International Projects” department rafting during a team-building excursion in Austria.



Once a year all members of the Lindner Group meet at the traditional company party in Arnstorf. This is a good opportunity for colleagues from around the globe to get to know each other and celebrate together with a savoury meal and a refreshing beer.



A team in private as well: Our employees from the branch Central/East regularly go on bicycle tours that last several days and cover great distances, for example from Arnstorf to Frankfurt/Main.



For the last 15 years, we have organized a ski race once a year with more than 100 competitors from Germany and abroad. The team-crossing groups compete in the disciplines alpine skiing, cross-country skiing, and snowball target throwing.



Young employees at the beginning of the career participate in the development programme for international executives (IFEP) for two years. Shared leisure activities are also part of the programme – such as during a weekend excursion here with the management board.

# Relaxation made easy.

At our company-owned vacation houses, our employees can spend their holidays free of charge with their families and friends. The first vacation home was created in 1974 in Jávea at Costa Blanca. Since then we have added many new employees to our team and therefore arranged additional vacation homes: on Juist (Northern Germany), in Hallstatt, Zell am See and Bad Kleinkirchheim (Austria), in South Tyrol (Italy), the High Tatras (Slovakia), and in Dublin (Ireland). Today more than 800 families spend their holiday at our vacation houses per year. That makes for an enjoyable break!



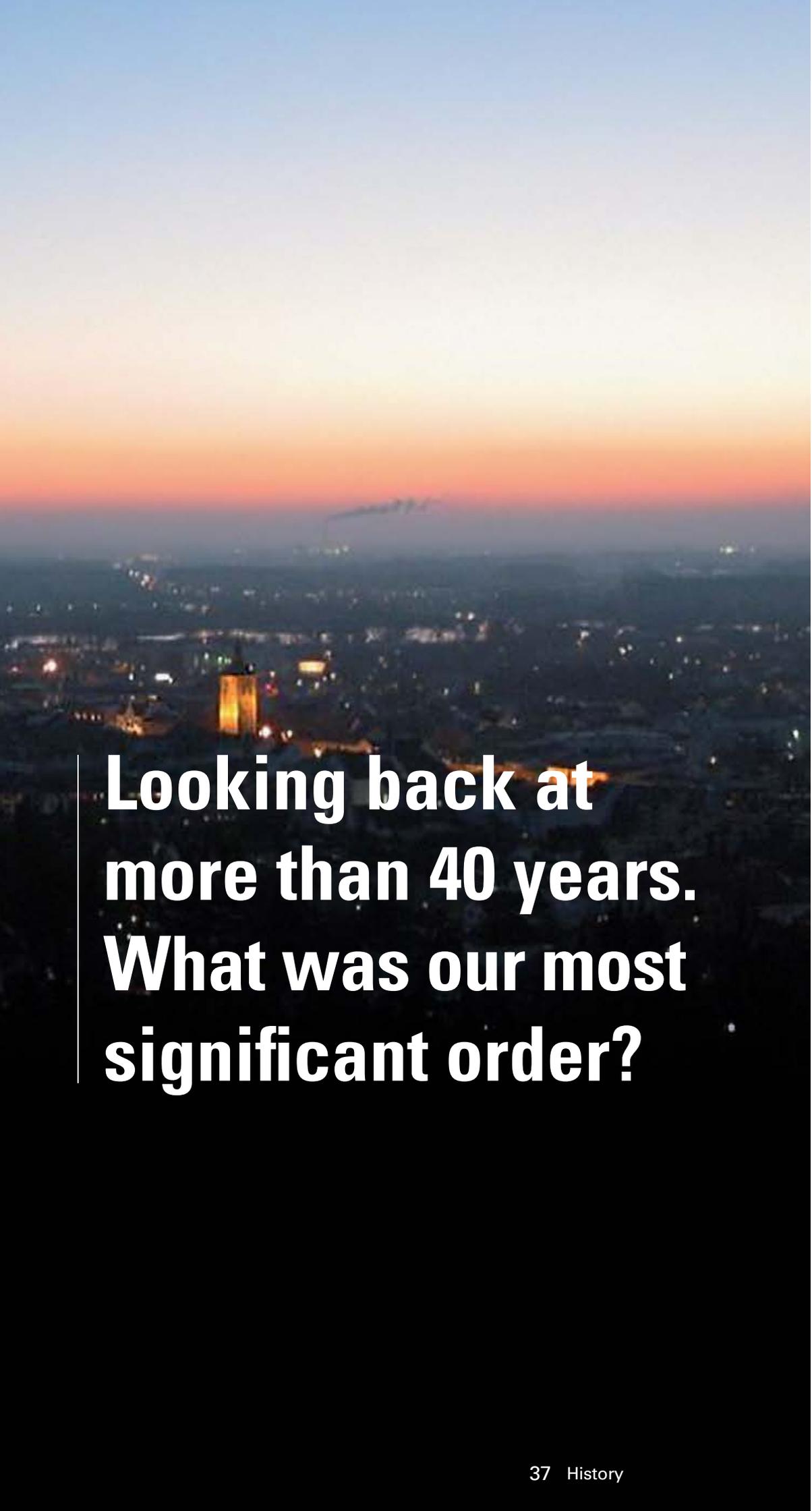
Hallstatt, Austria



South Tyrol, Italy



Jávea, Spain

An aerial photograph of a city at dusk. The sky is a gradient of colors from light blue at the top to orange and red near the horizon. The city below is illuminated with various lights, including a prominent yellow tower in the center. The overall scene is a panoramic view of a city at twilight.

**Looking back at  
more than 40 years.  
What was our most  
significant order?**

Trade School for Agriculture, Deggendorf  
Acoustic ceiling system, October 1965





# The ceiling of a trade school.

The installation of a suspended acoustic ceiling at the trade school for agriculture in Deggendorf holds a special place for us – because that was our first assignment. By now we carry out the most diverse construction work, from the small projects to the large ones. We have consistently supplemented our areas of competence and increased our specialisations. Here our customers profit from our more than 40 years of experience – and the prerequisite for the founding of our company – our enthusiasm for building.

# We have grown since 1965. Especially beyond ourselves.

## The 60s:

### The beginning of a success story.

The history of our company begins in 1965, when Hans Lindner founded the installation company Akustikbau Lindner GmbH. The first order was the installation of a ceiling at the trade school for agriculture in Deggendorf. The projects over these first years were small at first, but the still young company was constantly growing. Finally the first more extensive orders came in, for the University of Regensburg and the Stachus structure in Munich.

## The 70s:

### From our own production to the first order for complete interior fit-out.

In 1970 we started with our own production. The first manufacturing site was a carpentry shop where ceilings and walls were produced industrially. By now our company has established itself and employed a staff of 400. The orders were getting larger too. From 1970 to 1971 we were building for the Olympics in Munich. In the subsequent years, we expanded our product portfolio. With success: in the mid-70s, we finished the first project for complete interior fit-out. The client was the University of Wuppertal.

Lindner is a company that grew from a small beginning.



## The 80s:

### New paths – including those beyond Germany's borders.

The topic of internationality was increasingly important to us. In 1981 we founded the first foreign subsidiary, first in Austria. A year later we expanded our areas of competence: as a supplement to interior fit-out, we created Lindner Isoliertechnik und Industrieservice. And we added new products – raised floors, for example, which we have manufactured since 1986. In 1987 the name of the company changed: to Lindner AG Decken – Boden – Trennwandsysteme.

## The 90s:

### We demonstrate a new size.

The 90s brought about even more expansion. This was shown by our initial public offering in 1991. Four years later we present ourselves to our customers with a new brand representation and formulate our strength officially for the first time: "Building new solutions". Major orders were now much more frequent. One of the impressive examples includes the expansion of the international airport in Hong Kong with an order volume of more than 30 million euros. At the end of the decade, new production sites for raised floors were added. In this particular area we have been the market leader in Germany and Europe since the end of the 1990s.

## As of 2000:

### Our offer becomes complete.

As a specialist in interior fit-out as well as for insulation technology and industrial service, we are already providing training in 20 professions. In the recent years we have continued to direct ourselves abroad, founding production sites in China and the Czech Republic. In 2006, we completed our offer, by integrating the English facade specialist Schmidlin into our team.

- 1965 Founding of Akustikbau Lindner GmbH – the first installation order.
- 1970** — Start of our own production of ceiling and wall systems.
- 1974** — Order for complete interior fit-out for the University of Wuppertal.
  - 1978 The first edition of our employee magazine “Lindner Intern” appears.
  - 1981 First foreign subsidiary in Baden near Vienna (Austria).
- 1982** — Founding of Lindner Isoliertechnik und Industrieservice.
  - 1984 Restructuring of the company into profit centres.
  - 1986 Start of the production of raised floors.
- 1987** — Company name is changed to Lindner AG Decken – Boden – Trennwandsysteme
  - 1990 25 Years of Lindner – a large celebration for customers and employees.
- 1991** — Initial public offering with stock in Lindner Holding KGaA.
  - 1991 The Bavarian Ministry of State registers the benevolent Hans Lindner Stiftung as a public foundation according to civil law.
  - 1995 Signing of a major order for “Airport Hong Kong” with an order volume of more than 30 million euros.
  - 1995 Lindner Isoliertechnik und Industrieservice GmbH successfully completes the certification according to DIN EN ISO 9001.
  - 1997 Lindner AG is also certified according to DIN EN ISO 9001.
  - 1997 Satu Mare, Romania: Founding of the independent social foundation Fundatia Hans Lindner. Since 1992 we have supported young and homeless people in the city.
  - 1998 A new facility to manufacture metal ceilings increases the capacity by 40%.
- 1998** — Integration of Goldbach Norit (subsidiary in Austria, Luxembourg and Belgium). Lindner becomes the market leader for raised floors in Germany.
  - 1999 The business start-up foundation Hans Lindner Institut is registered as a charitable company by the Bavarian Ministry of State.
  - 1999 Founding of Lindner Foundation Uganda in Kampala
  - 2001 The first sod is turned for the Business Park Sofia. A business park is created on the 200,000 m<sup>2</sup> property according to a western model.
  - 2001 Hans Lindner is awarded the Bavarian Order of Merit.
  - 2002 The company’s own sound labs are constructed.
  - 2003 Opening of our own brewery Schlossbräu Mariakirchen.
- 2003** — New production sites in China.
  - 2005 40 Year anniversary with an open house: more than 20,000 visitors attend.
  - 2005 Beginning of production development in the Czech Republic.
  - 2006 Hans Lindner becomes an honorary citizen of Arnstorf.
- 2006** — The English facade specialist Schmidlin joins our team – and rounds off the complete range of products.
- 2007** — With the support of the Hans Lindner Institute, more than 3,000 jobs have been created and secured in our region.
  - 2007 1,700 company vehicles were already registered.
  - 2007 Opening of our 4-star Schlosspark Hotel in Mariakirchen.
  - 2007 Formation of the Lindner-Depa joint venture in Dubai.
  - 2008 Beginning of the high-quality fit-out of cruise ships.
  - 2010 Lindner Group KG is established as the new umbrella for all business divisions.
- 2011** — The British facades and roofing specialist Prater Ltd. joins Lindner Group



# Continuing into the future with entrepreneurial spirit.

Hans Lindner, born in 1941, founded the company in 1965 in his hometown Arnstorf: with two employees, a lot of enthusiasm, and a great deal of personal commitment. Today Lindner is an international company that carries out building projects throughout the entire world.



Hans Lindner

After studying at the Technical College in Rosenheim, Hans Lindner fulfilled his dream of working independently in the construction business. He founded an installation company for ceilings and walls in Arnstorf and turned it into a globally active specialist for interior fit-out, insulation technology, industrial service and facade construction. For Hans Lindner and his family, it is important to integrate the family into the operative business – because Lindner is meant to remain a family enterprise. Together with all employees, the family would like to make one thing possible for their customers above all: “Building new solutions”.



**What else  
can we do?**



A photograph of a rural landscape. In the foreground, there is a dirt path with some green grass. A large, leafy tree stands on the left. In the background, there are brick buildings, a utility pole, and a fence. The sky is overcast.

# Support people who need help.

As a large company, we have a social responsibility. That is why we use our strength to support people in distress, with both ideas and finances. For example in Uganda, where we make it possible for children to receive schooling. And we also lend a hand in Romania and Germany – and help people help themselves.

# To us, helping is a matter of course.

We want to help people in distress quickly and without bureaucracy – no matter whether they live in Arnstorf or any other place in the world. In addition we have the goal of setting something in motion in Germany, creating jobs and stimulating the economy. We have established two foundations for that purpose: the Hans Lindner Foundation and Hans Lindner Institute.

## **We give people in distress attention. And the means to make a change.**

Since 1991, the Hans Lindner Foundation has initiated countless humanitarian and social projects – both regionally and extraregionally. In Germany, for example, we maintain the Park residential home (Parkwohnstift) in Arnstorf, a multi-generational home with a model character. But we are also concerned about the people in Romania and Uganda, where the situations are particularly dire.

“Every good thing that happens sets the next one in motion.”

(J. W. Goethe)



In Romania we support young people on their path to a professional future.

## **We take care of the development of products. And of countries as well.**

Uganda is one of the poorest countries in the world. Many families lack the necessary means to feed their children – let alone provide them with a school education. To be able to help in a targeted manner, we founded the Lindner Foundation Uganda. Since 1999, this foundation has assumed the expenses for the education, accommodation and food of orphans as well as impoverished and neglected children. Through intensive support, we take care of the personal and educational development of the children. After they finish school, we continue to be there for the young people: the foundation makes fellowships available for their professional training, among other things.

## **Our training programme brings young people in Romania on the right track.**

More than 40% of the population in Romania is below the poverty level. This places a high strain especially on the children and young people. We help them with our basic and advanced training project “Fit for Life”: an extensive programme with computer classes, training sessions for job seekers and language courses prepares the young people for professional life.

The Fundatia Hans Lindner, our foundation in Romania, also supports start-ups – for example with a three-month long guest student stay at companies in Arnstorf and its vicinity. Young entrepreneurs have been able to create more than 500 jobs in their home country in this way.



We apply ourselves in Uganda – a country that needs help particularly urgently.

## Connecting generations – unfolding life possibilities.

In 1991, we took over the former district hospital in Arnstorf from the Rottal-Inn county and renovated and reconstructed it. Now it is the Park residential home (Parkwohnstift) – a progressive residential project for senior citizens. With an above-average amount of caregivers and individual residence options, an environment was created where each resident can simply feel at home. In addition, the Parkwohnstift is a place to meet people of any age: its own birth centre, kindergarten and nursery as well as a public café turn it into a real home for many generations.

Those who live or work at the Parkwohnstift can use many other facilities, such as a hairdresser as well as clinical and physiotherapy practice. Our officially recognised professional school for senior citizens care and nursing care is also integrated into the multigenerational home.



## The “Tafel”: Collaborating with partners who are joining against hunger.

It already exists in many German cities: the “Tafel”. This is a charitable organisation that distributes food donations to the needy. In 2002 we brought the “Tafel” to Arnstorf. Since then we have been helping to bring food where it can fulfil a good purpose – to more than 900 needy people in our region.



At the Park residential home in Arnstorf everyone can feel at home.

# Only those who use their potential can strengthen the economy.

## Always on the best path to success: with the Hans Lindner Institute.

The Hans Lindner Foundation is a charitable foundation through which we help people on the path to independence. We contribute to the active development of jobs in our region of East Bavaria and the strengthening of the economy. In this way, more than 5,800 jobs have been created or secured. We are promoting education and research with the same goal – so that young people can already receive information about the possibilities of professional independence at school and at university.

## We advise company founders well.

Someone who wants to start a company needs a lot of commitment, efficiency and perseverance – but also a large portion of know-how. Our East Bavarian team of 20 members supports regional projects: with shared business and financial plan development, a regular exchange of experience and the integration into a network of economic and public consulting and financing partners. It's an offer that is worthwhile for all impending business founders – because it is free of charge, independent and crosses all industries.

Only 50% of all company start-ups in Germany survive the first three years. But 90% of the projects supported by us succeed.

## Here are two who have succeeded with us:



**Fokus Technologies GmbH**  
**Thomas Rickinger,**  
**84307 Eggenfelden**

Fokus Technologies develops and produces innovative and sophisticated monitor solutions for modern commu-

nication, for example recessed monitor work stations and complete capture terminals for operating rooms. Today the company has three employees and relies on a high quality level as well as the great user comfort and excellent design of their products.



**Krankengymnastikpraxis**  
**Uwe Alsdorf,**  
**84144 Geisenhausen**

Uwe Alsdorf successfully started his independent practice for physiotherapy and massages, after

working as a masseur and medical bath attendant for 12 years. He took over the practice, which has existed since 1986, from his former employer. Today Mr. Alsdorf employs five staff members.



### **Answers to many questions: seminars by Lindner.**

How can I gain independence? Diverse seminars about trade-related and personal aspects of start-ups and entrepreneurships provide answers to those who are interested. We also teach practical expert skills in our “entrepreneurial school”. The five-part seminar series is touring in our region with great success – the ideal spring board for great ideas.



Our special seminars take place at our seminar centre at the Mariakirchen castle. A subsequent exchange of experiences at our castle brewery is all part of the package.

### **Playfully becoming an entrepreneur.**

Someone who wants to test how professional independence might function can do that with us: completely without risk in our seminar “Company plan game”. Here five teams compete against each other to succeed in a virtual market. The foundation of the seminar is a computer game that we developed to simulate the creation of a company.

# Early practice for up and coming entrepreneurs.

By starting his own company, Hans Lindner fulfilled his dream. That is why he encourages young people to take the path towards independence.

## Here ideas set the course.

With our annual competition for business founders, "Ideas set the course", we provide a particularly exciting form of professional counselling. In individual teams, the students work out a foundation concept for their own business ideas together with entrepreneurs.



## Studying – and then what?

Frequently students are unaware of the opportunities of professional independence. To open them up to this concept, we have organized a foundation professorship for start-up management at the University of Applied Sciences in Deggendorf. In lectures and seminars, students find out everything about the rendering of business plans, company succession and much more. In the context of the professorship, lectures at the universities in Regensburg, Landshut and Passau are also solid components of the curriculum.

A close-up photograph of a person wearing a light-colored, textured suit jacket over a light-colored dress shirt and a diagonally striped tie. The person is holding a silver laptop, which is partially visible in the lower right corner. The background is softly blurred, suggesting an outdoor setting.

**How can you  
find out more  
about us?**





# Visit us.

You are most welcome: at the company's head office in Arnstorf as much as at one of our international locations. We will be glad to demonstrate our products and test procedures and will guide you through our manufacturing sites – because that is how you will get the clearest impression of us.

# We are looking forward to seeing you!

This brochure has shown you the different areas of our company. If you would like to know more, please feel free to stop by: we look forward to it. Our doors are always open to you – all around the world.



We will be glad to guide you through the modern manufacturing facilities at our company's head office in Arnstorf.

Herzlich willkommen! 欢迎 W  
Hoşgeldiniz! Bienvenue! Bemvi  
ウエルカム Serdecznie witamy!  
Добро пожаловать! بزیارتکم



In our brewery at Schlossbräu Mariakirchen, you can experience how our beer is brewed.



Enjoy your stay in the modern and well-furnished rooms of our Schlosspark Hotel in Mariakirchen.

## Guests are welcome in Arnstorf.

Would you like to get to know true Bavarian hospitality? Just visit us at our head office in Arnstorf! We will be glad to reserve a room for you in our 4-star Schlosspark Hotel Mariakirchen. Here you can enjoy modern comfort with an historic ambience, because the hotel is directly in the park of the Mariakirchen water castle. The elaborately restored renaissance building today serves as an educational and conference centre.

### Pure enjoyment: our home-brewed beers.

Since 2003, our own brewery has been part of our company as well. Here, at the Schlossbräu Mariakirchen brewery next to the Schlosspark Hotel, we brew unfiltered, naturally cloudy beers according to Bavarian tradition – directly in the brewery with fresh spring water from Mariakirchen. And we will serve you true Bavarian specialities to complement the beer.

#### This is how you can contact us:

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ndos!  
स्वागतम्  
سعداء



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